Andrew L. Stigler

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EDUCATION

**Ph.D. Yale University** (Political Science) December 2002

**M.A. University of Chicago** (International Relations) June 1996

 With Honors

**B.A. Cornell University** (Government) May 1991

# DISSERTATION

*Targeting the Will: The Strategy of Coercion.* My dissertation argues that our current understanding of coercive strategies ignores the crucial role played by the target’s willingness to resist, and presents four conditions necessary for coercive success. I demonstrate that military coercion is best understood as any overall strategy that *relies* on the target’s decision to comply in order for that strategy to succeed. Given the difficulty involved in gauging a state’s willingness to bear costs in advance of a conflict, properly distinguishing between coercive and decisive strategies is of the utmost importance. I argue that military coercion must be understood as a strategy that is in direct contrast with decisive strategies (such as invasion). The project examines in detail the development and evolution of the strategies used in Vietnam, the Gulf War, Kosovo, and Israel's occupation of southern Lebanon.

• Committee: Allan Stam (chair), John Lewis Gaddis, Bruce Russett.

PEER REVIEWED PUBLICATIONS

“The Danger of False Peril: Avoiding Threat Inflation,” *Joint Force Quarterly,* 4Q 2016, Issue 83.

“A Clear Victory for Air Power: NATO’s Empty Threat to Invade Kosovo.”

 *International Security*, Winter 2002/2003.

OTHER PUBLICATIONS

“Assessing Causality in a Complex Security Environment.” *Joint Forces Quarterly,* No. 76 (1Q 2015), p. 35-39.

Review of *Terror, Security, and Money: Balancing the Risk, Benefits, and Costs of Homeland Security*, by John Mueller and Mark G. Stewart. In *Naval War College Review*, Autumn 2012.

Review of *Atomic Obsession: Nuclear Alarmism from Hiroshima to Al Qaeda*, by John Mueller. In *Naval War College Review*, Autumn 2011.

Review of *How Terrorism Ends: Understanding the Demise and Decline of Terrorist Campaigns* by Audrey Kurth Cronin. In *Naval War College Review*, Winter 2011.

Review of *National Security Dilemmas: Challenges and Opportunities*, by Colin S. Gray. In *Naval War College Review*, Winter 2010.

“Coalition Warfare Over Kosovo,” chapter in Bruce A. Elleman and S.C.M. Paine, ed.s, *Naval Coalition Warfare: From the Napoleonic War to Operation Iraqi Freedom* (New York: Routledge, 2008).

Review of *Attacking Terrorism: Elements of a Grand Strategy*, by Audrey Cronin and James Ludes. In *Naval War College Review*, Spring 2005.

UNDER REVIEW

“Assessing Causality in Complex Security Environments.” Under review at *Joint Forces Quarterly.*

Review of *The Triumph of Improvisation: Gorbachev’s Adaptability, Reagan’s Engagement, and the End of the Cold War,* by James Graham Wilson. Under review at *Naval War College Review.*

SUBSTANTIVE CONTRIBUTIONS TO NAVAL WAR COLLEGE CORE CURRICULUM

“Trial by Fire: An Insider’s Perspective on the Interagency.” May 2012.

“For Fare but Still Balanced? Media Bias and the Use and Misuse of Journalism.” July 2011.

“Levels of Decision: The Role of Individuals in National Security.” July 2011.

“Theoretical Reasoning in National Security Policy.” Co-authored with Solomon Major.

May 2010.

“Rational Choice and International Politics.” August 2008.

“A Time of Our Choosing: Confronting Saddam.” July 2008.

“Understanding Ourselves: Psychological Concepts and Foreign Policy.” Authored with Elena Mastors. July 2008.

“The Challenge of Strategic Communication.” May 2008.

“Applied Critical Analysis.” April 2007.

“Guiding the Spear: Special Operations Command and the Struggle Against Terrorism.” March 2006.

“The United Nations in the International Arena.” May 2005.

“Kennedy’s Blunder? Reappraising America’s Options in the Cuban Missile Crisis.” February 2004.

“The War over Kosovo.” January, 2004

# PROFESSIONAL PRESENTATIONS

“Cultural Obstacles to Public Diplomacy.” Watson Institute for International Studies, Brown University, April 29, 2004.

“Do States Take Turns? Testing the International Interaction Game Against the Conduct of Crises.” International Studies Association, March 20, 2004.

“Military Effectiveness and Strategic Planning: When is Resolve a Crucial Factor?” International Studies Association, March 19, 2004.

“The Middle East and the Future of Terror,” Naval Reserve National Security Symposium, November 15, 2003.

“Approaching the Certainty of Intention,” American Political Science Association, August 31, 2003.

“Targeting the Will: The Strategy of Coercion,” American Political Science Association, August 29, 2003.

“NATO’s Empty Threat to Invade Kosovo,” International Studies Association, March 1, 2003.

“Gauging Intention in International Relations: Are We Approaching Certainty?” International Studies Association, February 28, 2003.

“Targeting the Will: The Strategy of Coercion,” Invited presentation at the Naval War College, February 6, 2003.

“Strategy and the Timing of War Termination: An Escape From the Cost / Benefit Conundrum,” Midwest Political Science Association Conference, April 25, 2002.

“Military Coercion and War Termination,” Dartmouth College IR Faculty Reading Group, February 13, 2002.

“Strategic Simulation as a Pedagogical Tool: Reasons for Skepticism,” Grand Strategy Project / National War College Joint Conference, June 24, 2000.

“Redefining Conventional Coercion: Strategic Decision-making and the Use of Force,” International Security Studies Colloquium, Yale University, April 25, 2000.

“Coercive Uses of Force,” Colloquium in International Relations, Yale University, February 9, 2000.

“War in an Information-Rich Environment,” International Relations Reading Group, Yale University, Fall 1997.

TEACHING POSITIONS

**United States Naval War College** Associate Professor (2003-present)

National Security Affairs Department

Taught courses on international security, domestic and international sources of foreign policy, strategy and force planning.

**Dartmouth College** Visiting Assistant Professor, Department of Government

 (December 2002 – June 2003)

 Visiting Instructor, September 2001 - December 2002

 Course: GOVT 85: Advanced Seminar in International Relations.

**Wesleyan University** Visiting Instructor in Government (1999-2000)

 Courses: GOVT 388: International Relations Theory, and GOVT 365: The Evolution of Strategy.

**Yale University** Teaching Assistant. Courses: War and Society (Fall 1997; Fall 1998; Spring 2000); Strategy, Technology, and War (Spring 1998; Spring 1999); Cold War History (Fall 1998).

# FELLOWSHIPS AND AWARDS

John Sloan Dickey Center Grant (for research on Kosovo), 2002

Designated among “Classes That Rock”, Order of Omega, Dartmouth College, 2002

Research Fellowship, Dartmouth College, September 2001 (renewed 2002)

Enders Fellowship, Yale University, Summer 2001

Perry Miller Foundation Fellowship, Summer 2000

Tuition Fellowship, Department of Political Science, Yale University, 1996-2000

Stipend Award, Department of Political Science, Yale University, 1996-1998

Tuition Fellowship, Department of Political Science, Univ. of Chicago, 1995-1996

# OTHER EDUCATION

Institute for Qualitative Research Methods (Consortium for Qualitative Research Methods, Arizona State University), January 6-17, 2003. Directed by Colin Elman and Andrew Bennett.

Summer Workshop in the Analysis of Military Operations and Strategy (SWAMOS), Columbia University. Directed by Richard K. Betts and Stephen Biddle. Summer 2001.

Colloquium on Strategic Education, Center for Strategic Education, Johns Hopkins University. Directed by Eliot Cohen. Summer 2001.

PROFESSIONAL EXPERIENCE

**Yale University**  Director, Colloquium on International Relations

 (Fall 1997 - 2000)

 Chief administrative officer for workshop focusing on international relations theory,

 international security, and international political economy. Papers presented by

 graduate students, faculty, and visiting scholars.

**Smith Richardson Foundation** Consultant (June 1998 - 2000)

Advised on the feasibility and novelty of a wide range of grant proposals submitted to Smith Richardson. Proposals concerned a range of issues involving international security, managing the global environment, and international crime.

**U.S. Department of State** Intern (June - August, 1996)

 Intern in Bureau of Political-Military Affairs, Office of the Senior

Coordinator for Nuclear Reactor Safety. Duties included assisting Action Officer and Senior Coordinator with day-to-day diplomacy, writing official telegrams (including instructions to U.S. delegations), participating in meetings with other U.S. agencies, NGOs and the media.

 Security Clearance: Secret.

**Marvin Zonis and Associates, Inc.** Associate (January - June, 1996)

 Chicago-based international consulting firm. Led project to construct model to gauge

 risk in emerging markets. Duties included researching political risk, and developing

 and testing variables for model.

**Lexecon, Inc.** Research Associate (July 1991 - August 1994)

Chicago-based economic consulting firm. Duties included aiding professional economists to prepare expert testimony for litigation. Projects included consulting for the British Government in the development of a national lottery.

LANGUAGES

French (passed University of Chicago translation exam)

Some Japanese (one year intensive study at Cornell University)