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U.S. NAVAL WAR COLLEGE
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CURRENT POSITION

Professor of National Security Affairs, U.S. Naval War College.

TEACHING AND RESEARCH INTERESTS

- Security Studies
- Foreign Policy Decision-Making
- American foreign and security policy
 - US-Iranian relations

EDUCATION

1990-96 Department of Political Science, University of Pittsburgh,
M.A. Political Science, 1992; Ph.D. Political Science, 1996. PhD
Dissertation, 'The Role of Analogical Reasoning in Foreign and Domestic
Policy Contexts'.

1986-89 Department of Politics, University of Sheffield,
B.A. (Hons) Politics, 1989.

HONORS, FACULTY AND ADMINISTRATIVE POSITIONS HELD

- 2016- Professor of National Security Affairs, U.S. Naval War College.
- 2013- Member, Editorial Board of the journal *Foreign Policy Analysis*.
- 2013-16 Senior Lecturer in Defence Studies, King's College London.
- 2012-13 Member, Dean's Advisory Council, College of Sciences, University of Central Florida.
- 2010-13 Member, Faculty Senate, University of Central Florida.
- 2008-13 Associate Professor, Department of Political Science, University of Central Florida.
- 2006-13 Honors-in-the-Major Coordinator, Department of Political Science, University of Central Florida.
- 2003-08 Assistant Professor, Department of Political Science, University of Central Florida.
- 2002 2002 *Choice* Outstanding Academic Title Award Winner for *U.S. Foreign Policy and the Iran Hostage Crisis*.
- 2001-02 Visiting Scholar, The Mershon Center for International Security Studies, The Ohio State University.
- 2000-03 Director, MA in International Relations, University of Essex.
- 1999-2001 Director, BA in Politics and International Relations, University of Essex.
- 1997-2001 Joint Director, MA in American Government and Politics, University of Essex.
- 1996-2003 Lecturer in International Relations, Department of Government, University of Essex.
- 1992-96 Teaching Fellow, Department of Political Science, University of Pittsburgh.
- 1994 Kennedy Research Grant, John F. Kennedy Library, Boston, Massachusetts.
- 1990-92 Teaching Assistant, Department of Political Science, University of Pittsburgh.
- 1989 NALGO Prize in Political Theory and Institutions, University of Sheffield (Graduated top of the B.A. Politics class in that year).

BOOKS PUBLISHED

Losing an Empire, Finding a Role, second edition (London: Palgrave Macmillan, 2017), co-authored with David Sanders.

A Citizen's Guide to American Foreign Policy: Tragic Choices and the Limits of Rationality (New York and London: Routledge, 2014).

The Decision Point: Six Case Studies in U.S. Foreign Policy Decision-Making (New York and Oxford: Oxford University Press, 2012).

Political Psychology: Situations, Individuals, and Cases (New York and London: Routledge, 2009, second edition appeared in 2014).

Controversies in American Politics and Society (New York and Oxford: Basil Blackwell, 2002), co-authored with David McKay and Andrew Wroe.

U.S. Foreign Policy and the Iran Hostage Crisis (New York and Cambridge: Cambridge University Press, 2001).

ACADEMIC ARTICLES PUBLISHED

“Spies and Boats and Planes: U.S. Decision-Making during the Pueblo Hostage Crisis of 1968”, *Journal of Cold War Studies*, 17: 1-37, Fall 2015.

“The Roots of Disaster: Groupthink and Operation Market Garden”, *Parameters*, 45: 1-11, Autumn 2015.

“US-Iranian Relations, Future and Past”, *European Political Science* 13: 376-379, December 2014.

“All Things To All Men: Ruhollah Khomeini's ‘Hidden Hand’ Leadership and the Creation of the Islamic Republic of Iran”, *Journal of Diplomacy and International Relations*, 15: 81-92, Fall/Winter 2014.

“On Getting Hit By Traffic Coming in Both Directions: A Response to Dr. Karen Devine's ‘Epistemology Matters’”, *International Politics*, 50: 303-308, March 2013.

“The Role of Self-Fulfilling and Self-Negating Prophecies in International Relations”, *International Studies Review*, 11: 552-84, September 2009.

“Invading and Occupying Iraq: Some Insights From Political Psychology”, *Peace and Conflict*, 14: 169-192, May 2008.

“Positivism ‘versus’ Postmodernism: Does Epistemology Make a Difference?”, *International Politics*, 45: 118-28, March 2008.

“Reinvigorating the Study of Foreign Policy Decision-Making: Towards a Constructivist Approach”, *Foreign Policy Analysis*, 3: 24-45, January 2007.

“Explaining the Origins of the Iran Hostage Crisis: A Cognitive Perspective”, *Terrorism and Political Violence*, 18: 259-279, Summer 2006.

“Essence of Excision: A Critique of the New Version of *Essence of Decision*”, *Security Studies*, 10: 162-91, Autumn 2000.

“Analogical Reasoning and Policymaking: Where and When Are Analogies Used?”, *Policy Sciences*, 31:151-176, September 1998.

“Historical Analogies and the Cognitive Dimension of Domestic Policymaking”, *Political Psychology*, 19: 279-303, June 1998.

“The Role of Analogical Reasoning in Novel Foreign Policy Situations”, *British Journal of Political Science*, 26:523-552, October 1996.

BOOK CHAPTERS PUBLISHED

“Don’t Do Stupid S**t: Foreign and National Security Policy”, in Bert Rockman and Andrew Rudalevige (Eds.), *The Obama Legacy* (Lawrence, KS: Kansas University Press, forthcoming 2019).

“The Use of Analogy in Crisis Decision-Making”, in Eric Stern (ed.), *Encyclopaedia of Crisis Analysis* (New York and Oxford: Oxford University Press, forthcoming 2019).

“Multiperspectivism and Comparative Case Studies of Crisis Decision-Making”, in Eric Stern (ed.), *Encyclopaedia of Crisis Analysis* (New York and Oxford: Oxford University Press, forthcoming 2019).

“Crises and Foreign Policy” in Patrick Haney, Sebastian Harnish, Juliet Kaarbo, Kai Oppermann and Atsushi Tago (Eds.), chapter in *The Oxford Encyclopedia of Foreign Policy Analysis* (New York and Oxford: Oxford University Press, 2017).

“Constructivist Analyses of Foreign Policy” in Patrick Haney, Sebastian Harnish, Juliet Kaarbo, Kai Oppermann and Atsushi Tago (Eds.), chapter in *The Oxford Encyclopedia of Foreign Policy Analysis* (New York and Oxford: Oxford University Press, 2017).

“Political Psychology of Foreign Policy” in Patrick Haney, Sebastian Harnish, Juliet Kaarbo, Kai Oppermann and Atsushi Tago (Eds.), chapter in *The Oxford Encyclopedia of Foreign Policy Analysis* (New York and Oxford: Oxford University Press, 2017).

“Contemporary Approaches to Foreign Policy: Sociological and Psychological Approaches to Foreign Policy Analysis” in Nelson Michaud, Charlie Mballa and Kim Richard Nossal

(Eds.), *Nouvelle Politique étrangère* [‘New Foreign Policy Approaches’] (Quebec, Canada: Les Presses de l’Université du Québec, 2016).

“Three Images of the Ayatollah: Western Perceptions and Misperceptions of Iran’s Revolutionary Leadership” in Lawrence Freedman and Jeffrey Michaels (eds.), *Scripting Middle East Leaders: The Impact of Leadership Perceptions on US and UK Foreign Policy* (New York and London: Continuum, 2013).

“Agent-Level and Social Constructivism: The Case of the Iran Hostage Crisis”, in Vaughan Shannon and Paul Kowert (eds.), *Psychology and Constructivism in International Relations: An Ideational Alliance* (Ann Arbor, MI: University of Michigan Press, 2012).

“George W. Bush, Iran and the Squandering of America’s Soft Power” in David MacDonald, Dirk Nabers and Robert Patman (eds.), *The Bush Leadership, The Power of Ideas and the War on Terror* (Farnham, Surrey: Ashgate, 2012).

“Reinvigorating the Study of Foreign Policy Decision-Making: Towards a Constructivist Approach”, in Walter Carlsnaes and Stefano Guzzini (eds.), *Foreign Policy Analysis* (London: Sage Publications, 2011), reprint of my 2007 *Foreign Policy Analysis* article.

“Groupthink”, in Bertrand Badie, Dirk Berg-Schlosser, and Leonardo Morlino (eds.), *The Encyclopedia of Political Science* (Thousand Oaks, CA: Sage Publications, 2011).

“Scripts”, in Bertrand Badie, Dirk Berg-Schlosser, and Leonardo Morlino (eds.), *The Encyclopedia of Political Science* (Thousand Oaks, CA: Sage Publications, 2011).

“Political Psychology”, in John Ishiyama and Marijke Breuning (eds.), *21st Century Political Science: A Reference Handbook* (Thousand Oaks, CA: Sage Publications, 2010).

“Bush and Europe” in Jon Keele and Andrew Wroe (eds.), *Assessing the Bush Presidency: A Tale of Two Terms?* (Edinburgh: Edinburgh University Press, 2009).

WORK IN PROGRESS/UNDER CONSIDERATION

“The Role of Agency in Diplomacy”, research article to be sent to the journal *Diplomacy and Statecraft*.

Konstruktpolitik and Foreign Policy Analysis”, research article with Alvaro Mendez (LSE), to be sent to the journal *Foreign Policy Analysis*.

“Creative Agency in Latin American and Caribbean Foreign Policy”, research article with Alvaro Mendez (LSE), to be sent to the journal *International Organization*.

Leading Military Change, book manuscript to be sent to the publisher Free Press.

TEACHING EXPERIENCE

At Naval War College (2016-):

Sections of National Security Decision-Making and Theater Security Decision-Making. Seminars taught members of U.S. Navy, Air Force, Army, State Department and Central Intelligence Agency, as well as some international students.

At King's College London (2013- 16):

Various IR theory, foreign policy, and international security and studies courses at the UK Defence Academy, including sections of and lectures to the ACSC senior course of about 300 UK and non-UK military officers, ICSC (M), ICSC (A), ICSC (L) and smaller JOD1, JOD2 and JOD3 sections of Royal Air Force (RAF) students on airpower theory and practice.

At University of Central Florida (2003-13):

Issues in Security Studies, Political Psychology, Vietnam War, American Foreign Policy, American Presidency, Topics in American Foreign Policy, Introduction to American Government, Seminar in International Politics, International Relations.

At University of Essex (1996-2003):

Foreign Policy Decision-Making, Theories of International Relations, American Presidency, American Political System, Qualitative Methods for PhD Students, International Relations, Problems in American Politics, Contemporary Issues in International Relations.

At University of Pittsburgh (1993-96):

American Political Process, American Foreign Policy, World Politics, Political Theory From Machiavelli To Rousseau.

SELECTED CONFERENCE PAPERS AND PRESENTATIONS

- 2019 “The Future of Foreign Policy Analysis”, roundtable presentation at the Annual Meeting of the British International Studies Association, London, June.
- 2018 “Obama’s Foreign Policy’, paper presented at the Annual Meeting of the Midwest Political Science Association, Chicago, IL, April.
- 2017 “The Trumpian Challenge To the Global Order?”, invited presentation at the London School of Economics, 4th Annual CAF-LSE Conference, London, January.
- 2016 “Realpolitik, Idealpolitik and Konstruktspolitik”, paper presented at the Annual Meeting of the International Studies Association, Atlanta, GA, March.

- 2015 “Why the Asia Pivot? The Decision-Making Process and the US Rebalance to Asia”, paper presented at the Annual Meeting of the International Studies Association, New Orleans, LA, February.
- 2014 “Exploring the Theoretical Scope and Ambition of FPA”, roundtable presentation at the Annual Meeting of the International Studies Association, Toronto, Canada, April.
- “The Making of Foreign and Defence Policy: Actors and Processes”, Joint Research Seminar CERI-Sciences Po and King’s College London, Paris, France, July.
- 2013 “The Diversionary Theory of War, Self-Fulfilling Prophecies and Social Constructivist Theory”, paper presented at the Annual Meeting of the Southern Political Science Association, Orlando, FL, January.
- “The Diversionary Theory of War, Social Constructivism and Self-Negating Theories”, paper presented at the Annual Meeting of the Political Studies Association, Cardiff, Wales, March.
- 2012 “Getting Khomeini Wrong: Perceptions and Misperceptions of Iran’s Revolutionary Leadership”, paper presented at the Annual Meeting of the International Studies Association, San Diego, CA, April.
- “Lessons of the Past Revisited”, roundtable presentation at the Annual Meeting of the International Studies Association, San Diego, CA, April.
- “Images of the Ayatollah: Three Misperceptions of Iran’s Revolutionary Leadership”, paper presented at the Annual Meeting of the Political Studies Association of Ireland, Dublin, Ireland, October.
- 2011 “Getting Khomeini Wrong: Perceptions and Misperceptions of Iran’s Revolutionary Leadership”, invited paper presented at the ‘Making it Personal: Anglo-American Perceptions of Middle East “Adversaries” and the Shaping of Strategy’ conference, London, England, June.
- “Bystanders and Interventionists: Where and When Do States Intervene to Stop Genocide?”, paper presented at the Annual Meeting of the Western Political Science Association, San Antonio, TX, April.
- 2010 “Crisis Decision-Making in Foreign Policy”, roundtable presentation at the Annual Meeting of the International Studies Association, New Orleans, LA, February.
- 2009 “Analogical Reasoning, Neuroscience and Emotion: Towards a Hot Cognitive Approach”, paper presented at the Annual Meeting of the International Studies Association, New York, NY, March.
- “Towards an Emotional Theory of Foreign Policy Decision-Making”, paper to be presented at the ISA-South Annual Meeting, Nashville, TN, October.

- “Getting Iraq Wrong: How Not To Make National Security Decisions”, paper to be presented at the ISA-Northeast Annual Meeting, Baltimore, MD, October.
- 2008 “Agent-Level and Social Constructivism: The Case of the Iran Hostage Crisis”, paper presented at the Annual Meeting of the International Studies Association, San Francisco, CA, March.
- “Being Bureaucratic: Social Cognition and Organizational Behavior in Foreign Policy” (with Brian Ripley), paper presented at the Annual Meeting of the International Studies Association, San Francisco, CA, March.
- 2007 “A Permanent Divide? Mars, Venus and the Rocky Relationship Between the United States and Europe”, paper presented at the Transatlantic Studies Association Conference, Cork, Ireland, July.
- “Reconstructing the U.S. Response to the Pueblo Hostage Crisis of 1968: A Cognitive Perspective”, paper presented at the International Society of Political Psychology Conference, Portland, OR, July.
- “Mutual Misperception: The Tragedy of the Iran Hostage Crisis”, paper presented at the Jimmy Carter Presidency Conference, University of Georgia, Athens, GA, January.
- “Invading and Occupying Iraq: Some Insights From Political Psychology”, paper presented at the International Studies Association Annual Meeting, Chicago, IL, March.
- “The Poverty of IR Theory”, paper presented at the Florida Political Science Association Annual Meeting, Orlando, FL, March.
- 2006 “Positivism ‘Versus’ Postmodernism: Does Epistemology Make a Difference?”, paper presented at the Southern Political Science Association Annual Meeting, Atlanta, GA, January.
- “The Role of Self-Fulfilling Prophecies in International Relations”, paper presented at the International Studies Association Annual Meeting, San Diego, CA, March.
- “Self-Fulfilling Prophecies, Constructivism and International Relations Theory”, paper presented at the International Studies Association West Annual Meeting, Las Vegas, NV, September. Also served as a Chair at this meeting (separate panel).
- 2005 “Living With The Elephant: The ‘Postmodern Presidency’ Reversed”, paper presented at the UK Political Science Association Annual Meeting, Leeds, England, April.
- “Studying The Presidency: A Levels of Analysis Approach”, paper presented at the Midwest Political Science Association Annual Meeting, Chicago, IL, April.

- “Reinvigorating the Study of Foreign Policy Decision-Making: A Constructivist Agenda”, paper presented at the ISA-West Annual Meeting, Las Vegas, NV, September.
- “The Tragedy of International Relations Theory? The Influence of Political Science on American Foreign Policy”, paper presented at the ISA-South Annual Meeting, Miami, FL, November.
- 2002 "Explaining the Origins of the Iran Hostage Crisis: A Cognitive Perspective", paper presented at the Annual Meeting of the International Studies Association, New Orleans, Louisiana, LA, March.
- 1996 "Essence of Derision: What's Left of the Bureaucratic Politics Approach?", paper presented at the Annual Meeting of the International Studies Association, San Diego, CA, April.
- 1995 "Rooting the Unprecedented in the Past: Historical Analogies in the Cuban Missile Crisis", paper presented at the Annual Meeting of the Midwest Political Science Association, Chicago, IL, April.
- 1993 "The Role of Analogical Reasoning in Novel Foreign Policy Situations", paper presented at the Annual Meeting of the American Political Science Association, New York, NY, September.
- “How Do Congressmen Make Foreign Policy Decisions? The Role of Competing Analogies in the Persian Gulf War”, paper presented at the Annual Meeting of the Midwest Political Science Association, Chicago, IL, April.
- 1993 "Legitimizing Economic Policy Choices: The IMF in Britain and Poland" (with Ben DeDominicis), paper presented at the Annual Meeting of the American Political Science Association, Washington D.C., September.

ACADEMIC REVIEWING

Reviewer for the following publishers:

Cambridge University Press

Macmillan/Palgrave

Routledge/Taylor and Francis

W.W. Norton

Ashgate

Pearson/Longman

Reviewer for the following journals:

American Political Science Review

International Studies Quarterly

International Studies Review

British Journal of Political Science

Foreign Policy Analysis

Journal of Personality and Social Psychology

Political Psychology

Review of International Studies

Diplomacy and Statecraft

Journal of Peace Research

MEDIA APPEARANCES

Interviewed by:

The New York Times

Sky News

National Public Radio (NPR)

WOFL (Fox 35 Orlando)